



KONICA MINOLTA

A TOTAL SOLUTION

FOR HEALTHCARE
INTELLIGENT INFORMATION
MANAGEMENT



LEADING THE WAY IN IIM

Konica Minolta's healthcare document solutions are built on Intelligent Information Management (IIM) platforms that consistently receive top-tier rankings from KLAS, recognized as a "Leader" in Gartner's Magic Quadrant for CM, and endorsed by the American Hospital Association. For the secure storage, retrieval and management of healthcare documents and content, Konica Minolta healthcare solutions are in use at dozens of healthcare providers.

EMPOWER

Anxious to comply with fast-changing security requirements? Looking for ways to improve the handling of hard-copy documents? Challenged by the need to manage electronic health records – and searching for ways to control administrative costs while serving the needs of your patients? For all these reasons, you need Konica Minolta IIM services – a comprehensive solution for enterprise-wide content management that combines higher throughput speed, improved efficiency and automated processes that allow you to access patient content from one integrated application. All these elements empower healthcare management to provide superior services that put the patient first – as well as impact your bottom-line.





STREAMLINE

Konica Minolta healthcare solutions deliver document handling and content management with security and single-source reliability. IIM solutions offer healthcare-specific functionality to meet clinical and business departmental needs. They can be scaled to meet specific needs throughout your workflow – patient record management, secure electronic storage, clinical care, insurance documentation and automated workflow for accounting, finance and human resources. And because Konica Minolta solutions integrate with your existing workflow as well as future software applications such as EMR or ERP, they enable you to leverage your existing IT investments and reduce costs while maintaining high levels of care. Most importantly, our IIM solutions help streamline your process to meet the ever-changing demands of the healthcare industry.

ACCESS

As healthcare is constantly evolving, the need for a complete, fully-integrated medical record is more important than ever. Even with an EMR in place, unstructured documents – loose filings, letters, test results, etc. – can account for as much as 40% of your overall record. Information is gathered on paper, in faxes, with clinical images from different locations, facilities, machines and vendors.

Integrating this unstructured information from disparate systems can give your physicians and clinicians fast, simple access to the information that enables them to focus on patient care. Our Clinical and EMR solutions help streamline processes and connect your team to critical records and data. The result? Working more productively. Faster. Smarter. Count on Konica Minolta to give shape to your ideas, transforming the way you provide the best care possible.



KONICA MINOLTA'S IIM HEALTHCARE SOLUTIONS OFFER ALL THESE ADVANTAGES FOR CLINICAL DEPARTMENTS:



EMR INTEGRATION

- Gathering and storing all clinical content for easy access through the EMR
- Using a variety of integration methodologies, including HL7, API and non-programmatic approaches
- Instant, secure access to patient records for making clinical decisions from home, office or while traveling
- Automating simple tasks like signing off chart deficiencies to keep records current



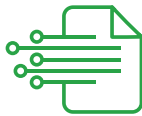
HEALTH INFORMATION MANAGEMENT

- Establishing a complete patient record immediately available to authorized clinicians and staff
- Closing patient charts quickly by automating deficiency management and completion
- Heightening customer satisfaction by fulfilling release-of-information requests quickly
- Reducing AR days and DNFB rated with image-enabled coding
- Compliance with HIPAA, Joint Commission and CMS standards with audit trails and a secure, centralized content repository



DEFICIENCY MANAGEMENT

- Automatically assign specific charts and create worklists for analysts based on any criteria
- Provide remote and web-based access for physicians, allowing them to complete deficiencies from their home office
- Capture comprehensive content, including high-volume scans and faxes, to ensure that analysts work with a complete record



RELEASE OF INFORMATION

- Help departments fulfill ROI requests quickly and accurately from a single repository for all patient records
- Prevent the risk that key elements of the record may be overlooked
- Automate the creation of cover letters and invoices
- Use multiple delivery methods, including print, export to CD/DVD, and encryption to safeguard patient data



IMAGE-ENABLED CODING

- Allow workers to code charts and encounters quickly and accurately
- Automatically push charts to the appropriate coders based on the rules of your organization
- Enable coders to query physicians electronically with any questions on a chart, shortening response time



COMPUTER-ASSISTED CODING INTEGRATION

- Prepare for the transition to ICD-10
- Support compliance and streamline the conversion process with computer-assisted coding applications
- Realize rapid return on investment by increasing the efficiency and accuracy of medical coding
- Improve productivity by providing access to the complete clinical record from the CAC interface

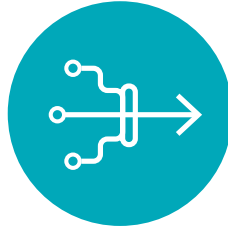
SUPPORT

Administrative Solutions support care delivers greater efficiency within your organization. Accounting, legal, contract management, compliance and human resources all play pivotal roles in the delivery of care, yet have very little direct involvement with improving health or saving lives. Greater efficiency in these administrative processes can improve patient service, increase security and save time and money. Konica Minolta IIM solutions help healthcare organizations leverage their staff and infrastructure resources, automating processes that include:



REVENUE CYCLE MANAGEMENT (RCM)

- Capture, record, store, manage, track and trend the data that helps run your business
- Create a centralized repository for all transactions, eliminating any external data sources or spreadsheets required for tracking and balancing
- Improve invoice processing through electronic workflow and tight integration with ERPs, portals and home-grown systems
- Automate reconciliation processes that help match financial transactions from disparate systems
- Integrate data into your general ledger
- Measure comprehension by automatically system to reduce manual data entry displaying a test or survey
- Financial close and reporting through advanced data analytics and customizable dashboards



POLICIES AND PROCEDURES

- Creating and disseminating policies and procedures with version controls and immediate electronic distribution
- Rapidly distribute documents to your entire workforce
- Enforce accountability by requiring employees and outside personnel to review documents and supply proof and acknowledgment
- Audit reading compliance by accurately and automatically reporting and identifying delinquencies
- Measure comprehension by automatically displaying a test or survey



RECRUITING AND CREDENTIALING

- Employee management and recruitment with secure electronic record storage and automatic letter generation
- Clinician credentialing with checklists and reminders for compliance with Joint Commission and CMS standards
- Online application submissions as well as secure uploading, viewing and approvals via mobile devices
- Option to integrate with your current credentialing system to leverage existing applications and augment to fill any solution gaps



ENHANCE

Patient Financial Solutions enhance workflows for faster reimbursements. Your revenue cycle is filled with opportunities for bottom-line improvement – and as reimbursements continue to decline, healthcare providers must move quickly to preserve and accelerate cash flow.

From patient registration to denial management, your revenue cycle requires clean data and automated processes to prevent extending accounts for too long and eventually writing them off as a loss. Konica Minolta's integrated suite of RCM solutions provide clean data and automated processes that enable you to accept more claims, maximize reimbursements, accelerate cash flow and decrease days in accounts receivable.

DISTINCT ADVANTAGES INCLUDE:

Automated Payment Posting

- Automate the reconciliation of bank deposits to patient accounting systems with sophisticated matching algorithms that track the status of a deposit until it is closed
- Streamline reconciliation processes and increase audit controls
- Use advanced data mining and dashboard reporting to analyze remittance and payer issues, including root causes of denied payments
- Lower costs associated with payment posting and denials management

Denial Management

- Decrease AR days and lower cost to collect by improving cash posting accuracy and revealing opportunities for denial prevention
- Improve your days receivable outstanding, receiving more cash, faster
- Increase account collections and decrease denial/defects
- Unify disparate data into a single platform with one-click access

Paperless Patient Registration

- Initiate paperless registration to improve satisfaction by making the registration process easier, more secure, and less repetitive
- Reduce and potentially eliminate all paper entering the healthcare organization at registration
- Make documents available to anyone in the organization, even at remote clinics or hospitals hundreds of miles away
- Eliminate manual indexing by automatically taking values from the existing registration system

LEAD

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced document management technologies and IT Services. We focus on complete business solutions, including bizhub® multifunctional products (MFPs), bizhub PRESS production printers, managed print services, integrated software systems and related services and supplies.

Konica Minolta products and solutions are developed from the ground up for Section 508 compliance: accessibility for everyone, regardless of age, gender, stature of special needs, and usability by all, with comfortable and intuitive operation. Control panels tilt for greater visibility from any angle, with LEDs and icons that are brighter and easier to see. And paper drawers open from the front with smooth-sliding action.

Konica Minolta also leads the way in protecting the environment for generations to come. Our Clean Planet program makes recycling quick, simple and cost-free for all your Konica Minolta consumables, including toner cartridges, imaging units, waste toner bottles, developer units and drums. Our exclusive Simitri® HDE toner formulation uses biomass plant-based materials to reduce environmental impact. And our Eco Vision 2050 project is committed to reducing CO2 emissions by 80% over 2005 levels – minimizing greenhouse gases that may contribute to global warming.

Konica Minolta: Giving Shape To Ideas.

Konica Minolta Business Solutions U.S.A., Inc. is a leader in enterprise content management, technology optimization and cloud services. Our solutions help organizations improve their speed to market, manage technology costs, and facilitate the sharing of information to increase productivity. Recognized as a #1 Brand for Customer Loyalty by Brand Keys for seven consecutive years, awarded “MFP (multifunction peripheral) Line of the Year” by Buyers Laboratory LLC, and named to the Dow Jones Sustainability World Index, the company focuses on end-to-end business solutions to help your business grow. Clients trust Konica Minolta to help them envision how they can achieve their goals and deliver innovative solutions to give shape to their ideas. For more information, visit www.CountOnKonicaMinolta.com and follow @KonicaMinoltaUS on Facebook, Twitter and YouTube.

PARTNERSHIP.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Intelligent Information Management (IIM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects
Apple Managed Services
Managed Voice Services
Technology Implementation and Deployment

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
Industrial Printers
Wide Format Printers
3D Printers
Scanners
Security Surveillance Systems
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services

**For more information contact
IIMinfo@kmb.s.konicaminolta.us**

KONICA MINOLTA IIM BENEFITS

Scan and Convert Paper Documents:

- Create electronic patient records for secure access in an online repository to speed clinical decision-making
- Provide remote and web-based access for physicians, researchers, administrators, insurance providers
 - Capture charts, scans, faxes and graphics to ensure that analysts work with a complete record of each patient
 - Make documents available to mobile professionals and medical experts at remote clinics or hospitals

Reduce the Cost of Routine Workflows:

- Automate manual processes like signing off chart deficiencies to keep records current
- Automatically assign specific charts and create worklists for medical analysts based on any criteria
- Help departments fulfill information requests quickly and accurately so no key elements are overlooked
- Capture, store and manage revenue data for all transactions, speeding payments and saving money

Maintain Security Compliance:

- Support HIPAA, Joint Commission and CMS compliance with audit trails and security safeguards
- Maintain patient confidentiality and lower costs relating to security, accountability and archival storage
- Manage staff and employee recruitment, credentialing, application submissions and approvals



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com

